

Live AI Call Assist for Sales Teams

Browser-based, real-time conversation guidance for B2B sales reps. No installs, no plugins. Local speech detection. Google OAuth sign-in.

01 SYSTEM REQUIREMENTS

BROWSERS

- **Chrome 110+** — required for live mic & speech detection
- **Edge 110+** — full parity with Chrome
- **Safari 16+ / Firefox 115+** — dashboard & review only

OPERATING SYSTEMS

- macOS 12+, Windows 10+, ChromeOS, Linux (Chrome/Chromium 110+)

HARDWARE & NETWORK

- 4 GB RAM min (8 GB recommended), modern dual-core CPU
- Working microphone for live calls
- 5 Mbps down / 2 Mbps up; HTTPS access to *.intellaone.com

02 SETUP (~15 MINUTES)

1. **Create account (~1 min)** — Sign in with Google OAuth.
2. **Build environment (~10 min)** — Guided wizard: company, competitors, win/loss, buyer persona, positioning. AI generates battlecards, discovery prompts, objection responses.
3. **Share AE link (~30s)** — Unique link per environment. Drop into Slack, CRM, or onboarding.
4. **Go live on calls** — AEs grant mic permission once; topics surface hands-free.

03 INTEGRATIONS

REQUIRED

- **Google account** — OAuth sign-in (Gmail or Workspace). No admin consent required for individual reps.

OPTIONAL

- **Salesforce** — account & opportunity context on battlecards
- **Gong / Chorus** — call snippets into persona & objection insights
- **HubSpot** — deal stage & contact roles into Call Assist
- **Slack** — share env links and call recaps
- **LinkedIn Sales Navigator** — prospect background

04 SECURITY & PRIVACY

- **Local audio** — Speech detection runs in-browser. Raw audio never leaves the device unless recording is explicitly enabled.
- **No PII storage by default** — Only entered company/prospect names hit our servers. Transcripts stay client-side.
- **No model training on customer data** — Your messaging stays yours.
- **Infrastructure** — US-based cloud, PostgreSQL with encrypted connections, HTTPS-only with HSTS & modern headers.
- **SOC 2** — Logging, access controls, audit trails in place. Type II audit on Enterprise roadmap.
- **Auth** — Google OAuth + PostgreSQL-backed sessions. AE share tokens are per-environment and revocable.

05 PLANS

Feature	Free \$0	Save \$20/user	Team \$20/user	Enterprise Custom
Live Call Assist during calls	✓	✓	✓	✓
Generate positioning & objection answers	✓	✓	✓	✓
Prospect research & opening lines	✓	✓	✓	✓
Save generated responses	—	✓	✓	✓
Share saved cards with team	—	✓	✓	✓
Shared persona & competitor library	—	—	✓	✓
Messaging guardrails & approved language	—	—	✓	✓
PMM admin dashboard	—	—	✓	✓
Custom vanity links	—	—	✓	✓
CRM integrations (Salesforce, HubSpot)	—	—	—	✓
Private model tuning	—	—	—	✓
SSO, advanced security & SLA	—	—	—	✓
Dedicated onboarding	—	—	—	✓

Save and Team: \$20/user/month. Enterprise: custom — SSO, CRM integrations, procurement-friendly terms.